

Dott. Anna Maria Magro's Resume

Born in Milan, Italy, on 18th of february, 1963.

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COMPETENCES AND EXPERIENCES

Anna Maria Magro works as professional as **member of boards/NED, CEO, General Manager, strategic consultant, statutory auditor, Temporary Manager, etc.**, having more than 28 years of international experience working with corporate enterprises, small and medium enterprises (SMEs), entrepreneurs and global executives. She runs her personal consultancy firm in Milan and collaborates with other colleagues and consultancy firms in Italy and abroad on various themes related to Strategy, Corporate Government, Internationalization, start ups, general management, training, D.Lgs 231/01, etc..

She has worked in the past in **IBM, Ernst&Young, Arthur Andersen MBA and Accenture** in business development and consultancy services for the *ICT, Banking, Insurance, Health Care, Pharmaceutical, Government, Environment, Utilities, Food, Agriculture, Tourism, Automotive, Transportation, Media/TV and other industry sectors*. She also worked for Regione Lombardia, developing the Foreign Commerce Office for one of the most important economic regions in Europe, and for several projects and initiatives in many areas, also as General Manager of SMEs and Start Ups.

She is also a **Non Executive Director** and has been appointed as **member of the board and of the board of statutory auditors** in companies operating in *Financial, Pharmaceutical, Health Care Services, Training, Import-Export, Food, Services, Water Authority, Waste Management, TV, Transportation sectors, Security, TV, etc.*

Specialties: Board Member, Corporate Government, General Management - also Temporary - and Strategic Consultancy, national and international, both in the private and public sectors, profit and no profit.

BOARDS AT PRESENT

Global Engineering Italia and iCanDo CEO

RAI RADIOTELEVISIONE ITALIANA – Member of the D.lgs 231/01 Board

Fuori Muro srl - President of the D.lgs 231/01 Board

RAI RADIOTELEVISIONE ITALIANA, Modar, Flexalighting, Elsafr II – Statutory Auditor

Pharmaceutical CEO - Multimedia company CEO - Electronic media company CEO - Industrial (metal transformation) sector company CEO, for the Court

Arexpo, Ferrovie Nord Milano, FNMA, A2A Energie Future and Purigas - Substitute Statutory Auditor

PREVIOUS BOARDS EXPERIENCES

ARCA – Member of the Board

RAI RADIOTELEVISIONE ITALIANA – Statutory Auditor

ASF – Statutory Auditor

Foundation for Professional Education Fondazione Clerici - Member of the Board

Farmacie Municipali - Member of the Board

Financial Company Finlombarda - Member of the Board

Water Authority Company AATO Milano - Member of the Board

Milano Ristorazione - Member of the Board

Regional Labour Committee - Member of the Committee

Evaluation Committee of Chamber of Commerce - Member of the Evaluation Committee

Evaluation Committee for Young Professionals' Projects - Member of the Evaluation Committee

Services Cooperative Domina srl - President of the Board of Statutory Auditors

Export Consortium Consorzio Opera - President of the Management Committee

Industrial District Distretto 14 - President of the Board of Statutory Auditors

Navigli Lombardi - President of the Board of Statutory Auditors

Thereseon - Statutory Auditor
 Ecolombardia 18 - Statutory Auditor
 Hospital A.O. G.Salvini – Statutory Auditor
 FAM - Statutory Auditor
 Nordcom, Sems srl, FNMA- Substitute Statutory Auditor
 Medici in Famiglia (MIF) – Member of the Board

OTHER PROFESSIONAL EXPERIENCES:

2013 – 2018 SMEs' CEO: National TV CEO, Multimedia company CEO - Electronic media company CEO - Industrial (metal transformation) sector company CEO for the Court, MIF CEO
 2010-2013 WELFARE ITALIA – General Manager
 2002-2010 AGRIMERCATI – Deputy General Manager
 2000-2002 REGIONE LOMBARDIA – International Export Manager
 1992-2000 ACCENTURE – Various roles as Manager in Marketing and Business Development, till EMEA (Europe, Middle East, Africa and Italy) Marketing Manager position
 1990-1992 ERNST&YOUNG – Lombardy Sales Manager
 1988-1990 IBM – Sales representative of all IBM products and services (mainframes, PCs, financial services, maintenance services, disaster recovery, ecc.)

EDUCATION

1988 BACHELOR'S DEGREE IN ECONOMIC SCIENCES AT **BOCCONI UNIVERSITY MILAN**
1993 CHARTERED ACCOUNTANT
TILL 2017: CONTINUOUS TRAINING /UPDATES IN MANAGEMENT COMPETENCIES

SPOKEN LANGUAGES (based on 1 to 5 scale)

LANGUAGE	SPOKEN	UNDERSTOOD	WRITTEN
ITALIAN	5	5	5
ENGLISH	4	4	4
SPANISH	4	5	4
FRENCH	5	5	4

LIVING, WORKING AND TRAVELLING ABROAD:

Lived and worked: in USA 5 years, in Argentina, Uruguay and France 2 anni each.

Developped projects and travelled in: Russia, Hungary, Great Britain, Germany, Austria, Holland, Switzerland, Sweden, Norway, Denmark, Belgium, Czek Republic, Slovakia, Slovenia, Spain, Portugal, Greece, Turkey, Canada, Mexico, Paraguay, Chile, Brasil, Venezuela, Rep. Dominicana, Cuba, Jamaica, Netherlands Antilles, Israel, China, Japan, India, Pakistan, Nepal, Mongolia, Indonesia, Malesia, Myanmar, Thailand, Singapore, Morocco, Tunisia, Kenya, Syria, Jordan, Iraq, Iran, AEU (Abu Dhabi, Dubai e Sharja), Egypt, Yemen, New Zeland, etc..

COMPETENCES:

International working experience, and in many different fields and sectors.
 Being a responsible, flexible and reliable person, with a strong will to find solutions also where they seem sometimes not to be, with a “WIN WIN” approach.
 Open to new and others idea, with also a good knowledge of other cultures.
 Very good management competencies – ESG and digital included - always interested in innovative business models, and in personal and professional development, both for myself and others.

(Autorizzo al trattamento dei miei dati personali (D.lgs 196/03 e s.s. modifiche)

